

Latvian Business Delegation to Sofia, Bulgaria

in frames of the official visit of the President of the Republic of Latvia Mr. Egils Levits

July 07-10, 2021

No	Company Executive(s) (participating at the visit)	Company (contact person in Latvia)	Address	Range of Activities	Potential Partners / Interests / Desirable Forms of Co-operation in Sofia, Bulgaria
ORGANIZER					
1	Mr Kaspars Rožkalns Director	Investment and Development Agency of Latvia (LIAA)		<u>www.liaa.gov.lv</u> The objective of the Investment and Development Agency of Latvia (LIAA) is to promote business development in Latvia by facilitating more foreign investment, in parallel increasing the competitiveness of Latvian entrepreneurs in both domestic and foreign markets.	Organizer (Business Delegation)
2	Ms Jūlija Marcinska Senior Project Manager				
3	KID department (TBC)				

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FINANCES					
4	Mr Reinis Bērziņš Chairman of the Management Board	JSC Development Finance Institution Altum		<u>www.altum.lv</u> ALTUM is a state-owned development finance institution, which offers state aid for various target groups with the help of financial tools (such as loans, credit guarantees, investing in venture capital funds, etc.). ALTUM develops and implements state aid programs to compensate for the market's shortcomings that can't be solved by private financial institutions.	Government and Business representatives EU
TRANSPORT & LOGISTICS					
5	Mr Georgijs Monokandiloss Member of the Board	A&A Logistic Ltd		<u>http://new.aalogistic.eu/</u> Main products/services Company A&A Logistic offers: · international transportation and expedition by sea, railway, road and air; · the payment of tariffs and freights; · European transit forming on borders with Estonia, Latvia, Lithuania, Poland and Finland; · Russian transit forming; · European customs broker`s services; · cargoes receiving in Riga`s ports and on Latvian railway; · own customs terminal in Riga; · storage and consolidation transit, export and EU cargoes	We are interested freight forwarders, carriers, customs broker for the organization of mutually beneficial cooperation. We offer delivery of cargo through port of Riga, getting cargo to our terminal at the Port for further processing, handling, customs clearance, consolidation, storage, shipping by autotransporter, rail, avio. Preparation of European and transit freight

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6	Mr Rodžers Jānis Grigulis Chairman of the board	Pasažieru vilciens JSC		<u>www.pv.lv</u> Inland public transport service provider that carries the passengers in the whole territory of Latvia by rail.	Trains, railway, ticketing, rolling stock, technologies, digitization, passenger transportation, services
ENERGY & ENGINEERING TECHNOLOGIES					
7	Mr Jānis Bernāns Board members	K4C Ltd		Energy and finance consulting. Specifically, the company advises on the most suitable renewable energy solutions for small and medium-sized enterprises and large-scale commercial renewable energy projects.	Cooperation partners, clients within the solar and wind energy sector.

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8	<p>Ms Serlana Bila Member of the Board</p>	<p>Jelgavas Engineering Plant JS</p>		<p>www.jmr.lv www.madara.lv</p> <p>Main products/services</p> <p>-Jelgavas Engineering Plant produces equipment for heavy metallurgical industry. Main products: brakes (mostly for industrial cranes) and lubricant equipment.</p> <p>-The plant Madara produces EURO containers which are manufactured under the UIC 435-3 standard on the basis of a license issued by the European Pallet Association e.V. (EPAL) and are European exchange and transport packaging (used to store or/and transport materials or goods). We produce containers of other designs and sizes according to individual customer requirements, metal structures according to customer specifications.</p> <p>-Industrial and office rentals: 4 industrial sites in the Jelgava city with total territory more than 20 h, including an industrial park with direct electricity connection from the electricity producer with electricity power up to 15 MW.</p> <ul style="list-style-type: none"> • Premises from 100 sq.m. to 10,000 sq.m.; • Primary lease fee 1 EUR per sq.m.; • Construction of new industrial premises. • High electric power capacity - 15 MW, possibility to increase if necessary; • Competitive electricity price; • Provision of full range engineering communications; • Railway branch with a crane goat, operator and storage area; • Industrial steam can be provided in cooperation with the adjoining company Fortum. 	<p>Any company who needs to store or transport their products/manufacturing materials etc.</p> <p>Investors/tenants who wish to rent manufacturing or office premises in Latvia.</p> <p>Official dealers to distribute brake and lubrication equipment for metallurgical companies.</p>
9	<p>Mr Peteris Bila Chairman of the Board</p>				

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ICT					
10	Mr Aivars Lokmanis Board member	SWH Sets Ltd		https://swh.sets.lv Software development services. Systems Integration services.	We are willing to meet with software development companies willing to provide services to Scandinavian markets. In particular DigitalRoute Bulgaria, 88 Dondukov Blvd floor 3.1504 Sofia, Bulgaria.
11	Mr. Gatis Galviņš Director of Business Development				
12	Mr Edgars Grandāns Director of B2B	Latvijas Mobilais Telefons Ltd		www.lmt.lv https://innovations.lmt.lv/en/ LMT is a leading mobile operator in Latvia and a fully-fledged ICT company with focus areas in: -Drones; -Mobility; -Public Safety / Defense; -IoT, Smart City; -Digital Transformation; LMT is developing innovative solutions and participating in various R&D activities, including Horizon projects. https://innovations.lmt.lv/en/	Mainly, services.
13	Mr Antons Liseckis Head of Partnership Development				
14	Mr Neils Kalniņš 5G Techritory Program Manager	Electronic Communications Office of Latvia SJSC		<i>coming soon</i>	<i>coming soon</i>

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15	Mr Artis Prāmnies Project Manager	CATCHSMART Ltd		https://theoversee.com/ IT and technology solutions for business and manufacturing industries. Oversee - A system for efficient resource management, cost reduction, productivity increase, designed in accordance with the principles of LEAN management.	Manufacturers (woodworking, metalworking and others) as well as other companies whose daily activities are related to work organization, maintenance and upkeep of equipment. As well as potential partners for Oversee product promotion
16	Mr Yevgeniy Lukashuk Chairman of the board	UberHint Ltd		LegalTech project development.	Cooperation with legal companies on migration and commercial law issues.

TOTAL on 14.06.21.:

PERSONS 13 + 3 LIAA representative